

About Next Quarter

NextQuarter

Your Best Year Starts
with **Next Quarter**

Next Quarter empowers companies
to grow revenue through data.



One platform that provides end-to-end revenue transparency from sales to finance. Actionable insights to grow your existing accounts, net-new opportunities, and streamline revenue forecasting to exceed your goals.

Three modules, one platform, more revenue.

Account Growth

An AI-based account planning solution that identifies new opportunities, finds decision-makers and influencers, and suggests actionable steps for your Sales team to grow existing accounts.

- White Space
- Relationship Intelligence
- Engagement Score
- Guided Actions
- Risk Scoring
- Market Insights
- Renewals

Revenue Intelligence

Predictive analytics scans your sales and conversation data to develop better forecasts, identify key trends, and close deals faster.

- Forecasting
- Engagement Score
- Opportunity Management
- Sales Methodologies
- Deal Movement
- User Hierarchy & KPIs
- Manager-Based Quota Management

Financial Clarity

Improve profitability with continuous revenue intelligence so you can forecast growth based on data, not hope.

- Real-Time Forecasting
- Scenario Planning
- Revenue Dashboards
- Workbench
- ERP Integration
- Management Roll-Ups

Analytics and Insights

Our analytics and insights cover all three modules within the Next Quarter platform.

- Get a consolidated view of account plans across the organization and highlight key insights by correlating account plan data with a real-time sales pipeline, financial, and other KPI data.
- With revenue intelligence and persona-based analytics, sales teams can gain rich insights into forecast trends, sales performance, pipeline movement, win rate analysis, and other important KPIs.
- Get real-time visibility into the revenue and financial performance with the underlying driver-based analysis.

Visit nextq.ai for more information.